Special Courses · SC356

Leadership and Management Excellence

Istanbul · 20 - 24 Dec 2026

Date	Venue	Duration
20 - 24 Dec 2026	**Istanbul**	**1 Week**
Fee	Ref	Language
£5,000 GBP	**SC356**	**English**

Introduction

In today's rapidly evolving business environment, effective leadership and management are pivotal to achieving corporate goals and fostering a productive organisational culture. The Leadership and Management Excellence Training Programme is designed to equip participants with the crucial skills and insights needed to lead teams successfully and implement strategic initiatives effectively. This programme covers a broad spectrum of topics including developing leadership styles, managing managers, aligning team goals with organisational strategy, and personal and professional development.

Objectives

By the end of this training programme, participants will be able to:

- Identify and Develop Leadership Styles: Recognise their own leadership style and learn how to adapt it to different situations to enhance team performance and morale.
- Effectively Manage Managers: Equip participants with the skills to set clear expectations, foster accountability, and support their managers in achieving departmental and organisational goals.
- Strategically Align with Organisational Goals: Understand and articulate how their roles and the roles of their teams align with the broader business strategy.
- Implement Change: Lead and manage change within their teams by engaging and motivating others, overcoming resistance, and ensuring successful implementation of new initiatives.
- Enhance Personal and Professional Growth: Develop key cognitive, action, and relationship skills to enhance their effectiveness and career progression.
- Stakeholder Engagement: Improve communication, negotiation, and conflict resolution skills to manage and engage stakeholders effectively.

Target Audience

This programme is designed for:

- Mid to Senior Level Managers: Individuals who are currently managing teams or departments and are responsible for aligning their team's goals with organisational strategies.
- Aspiring Leaders: High-potential employees who are being prepared for leadership roles within

the organisation.
- Project and Team Leaders: Professionals leading projects or cross-functional teams who need to manage diverse groups and ensure project success.

Outline

Day 1

Understanding Your Leadership Role

- Session 1: Recognising Your Role in Business Success
  - Understanding the impact of leadership on organisational performance.
  - Case studies of successful leadership strategies in business.
- Session 2: Identifying and Developing Your Leadership Style
  - Assessing personal leadership styles and their effectiveness.
  - Adaptive leadership: Strategies for different scenarios and team dynamics.

Day 2

Managing Managers

- Role Clarification and Expectation Management
  - Tools and techniques for setting clear expectations and accountability.
  - Role-playing exercises to practice defining roles.
- Enhancing Managerial Performance
  - Strategies for handling underperformance.
  - Building a pipeline for developing future leaders.

Day 3

Delivering Your Organisation's Strategy

- Strategic Alignment and Role Identification
  - Understanding the broader organisational strategy.
  - Aligning departmental goals with corporate strategy.
- Leadership for Strategic Change
  - Techniques for securing manager buy-in to drive collective success.
  - Leading transformative initiatives and managing resistance to change.

Day 4

Developing Personal and Professional Skills

- Cognitive, Action, and Relationship Skills
  - Developing and enhancing cognitive skills for decision making.
  - Action skills for effective execution and achieving results.
- Building Networks and Stakeholder Management
  - Techniques for effective communication and relationship management.
  - Role-plays on stakeholder engagement and conflict resolution.

Day 5

Course Conclusion and Personal Development

- Self-Assurance and Professional Growth
  - Understanding and developing one’s purpose and leveraging support systems.

    - Personal development planning: Setting goals for continued growth.
- Course Evaluation and Feedback
    - Participants provide feedback on the training.
    - Evaluating personal development plans and setting milestones.

Register or ask about this course online

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